

## Service Awards

### 5 Years

Name	Department/Region
Daniel W. Arnold	Houston Customer Service
Kimberly L. Barth	Georgia
Sue F. Coleman	Georgia
Charles Cooksey	Client Services Management
Karen L. DePagter	Tampa, FL
Maria L. Dyrdul	Detroit, MI
Edward T. Fisher	Philadelphia, PA
Eva Jo Freeman	Customer Service
Eileen H. Heenie	Detroit, MI
Regina Joseph Herman	Customer Service
Carmichael Khan	Systems Development Services
Melanie S. Kirksey	Cleveland, OH
Kent W. Lamb	Financial Reporting
Louis O. Lancaster	Financial Reporting
Gonzalo Longoria Jr.	Infrastructure Development & Support
Christina M. Maldonado	Team One
Cecilia Martinez	Document Control Systems
Anjali Mathur	Plan Administration
Olga Menendez	Tampa, FL
Christopher J. Mueller	Customer Service
Elizabeth A. Peacock	VRSCO
Gina Roberson	Systems Development Services
Brenda Simmons	Houston Customer Service
Karen E. Sjoberg	Purchasing
Evelyn Jackson Thibodeaux	Premium Administration

### 10 Years

Betty J. Alexander	Compensation
Beverly A. Bell	Treasury
LaWayne Boney	Accounting
Rosa L. Bryant	Compensation
M. Vallette Carey	Houston Customer Service
Leslie Kopecky Dreger	Human Resources
Barbara A. Durham	Customer Service
Lawrence E. Eaton	Infrastructure Development & Support
Barbara A. Forssell	AGIM Investment Systems
Joan M. Keller	Customer Service
Barbara J. Roemer	Baltimore, MD
Linda J. Thomas	Premium Administration
Yuly A. Vega	Regional Office Account Maintenance

### 15 Years

Meeta M. Shah	Strategic Systems
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### 20 Years

Randa S. Vento	Client Services Management
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## Appointments and Promotions



### Joe Osborne:

South Texas regional manager, Bob Obester, and assistant regional manager Marilyn Stair are very fortunate to have a new regional partner. Joe Osborne was recently named the South Texas Region's associate regional manager. Joe began his VALIC career in 1972 as a manager in investment accounting. For the last 15 years, he served as chief marketing officer, and helped the company grow from \$13 billion to \$140 billion in assets. Joe played a major role in shaping VALIC's marketing organization, overseeing product management, developing the national marketing campaign and obtaining major association endorsements. Joe received his BBA degree in business administration from Stephen F. Austin State University in Nacogdoches, TX.

**Mike Cressler** has been promoted to manager of the Oklahoma District in the Arkansas/Oklahoma Region. Previously, Mike was the senior rep in the Northern California Region, responsible for training new reps. Mike started his VALIC career in 1993 as a rep in the Northern California Region. Before coming to VALIC, Mike worked for a banking facilities management consulting firm. He received a BA from Butler University.

**Jack Steffek** has been promoted to manager of the newly formed West Chicago district. He began his VALIC career in 1989 as a rep. Prior to becoming a district manager, Jack since 1997 was a unit manager in the Chicago Region. Before VALIC, Jack was an analyst for Singer & Co. and Inland Securities in Chicago. He has qualified for the annual VALIC convention the last three years. He graduated from Benedictine University with a BA in political science.

**Tommy Howard** is VALIC's new manager of the Government district office in the South Florida region. Tommy previously served for three years as ICMA Retirement Corp's territory director for the southeast. ICMA named in 1998 Tom the top manager in the field. His career also includes a 14-year stint at Security First, as a rep and then a divisional vice president in Florida and California. Tom received his BA from the University of Arkansas.

**Phil Nuccetelli, Jr.** was named manager of VALIC's new Northern New Jersey district. Phil started his VALIC career in 1987 as a rep. Prior to joining VALIC, Phil served as a financial analyst in the banking industry. He has been a top 25 sales producer the last four years, and in 1997 placed fourth in sales, with \$5 million in production. He has qualified for VALIC's annual

convention every year since 1990. Phil received his BA in finance from Rutgers University.

**Dean Holmes** has been named manager of the Personal Retirement Services District in the Southern California Region. Dean was senior vice president of investment services with Gateway Financial Planning, before American General in January acquired the company. He has worked in the finance business all of his career and graduated from California State University in Los Angeles with a BS in finance. Dean serves on the NASD's district Business Conduct Committee.

**Daniel Cook** has been promoted to manager of the Colorado District in the Rocky Mountain Region. Dan was previously a VALIC rep in the region for 11 years. Dan is involved in the Sales Force Automation project and has qualified for VALIC's annual convention four times. In 1998 he broke the \$2 million plateau in sales and is a Certified Financial Planner (CFP). Prior to joining VALIC, Dan was with a financial planning firm, and before that a design engineer. He holds a BS in engineering from Colorado State University.

**Bruce Pullen** has transferred from Mutual of America to become manager of the North Texas Healthcare District for the North Texas Region. Bruce spent 13 years with Mutual of America as vice president of Field Operations and was based in Denver, CO. He received his BBA from the University of Central Oklahoma in Edmond.

**Monica Bacon** was named manager of the Bay Area/Hawaii Region Personal Retirement Services District. She comes to VALIC after the acquisition of Gateway Investment Services in January. Monica has been in the financial services industry for 16 years. Before VALIC and Gateway, Monica worked in real estate, and has been the top sales person of the year several times in other positions. She is also a Certified Financial Planner. Monica graduated from Santa Clara University in California with a BS in marketing.

**Stephen Hughes** has been named manager of the Northern California Region Personal Retirement Services District. Stephen also came over to VALIC as a result of the Gateway merger. He served as a regional manager with Gateway and has been in the financial service business for about eight years. Before VALIC and Gateway, Stephen served in the investment program for banking services for US Bancorp in Portland, OR. He is a registered principal and has his Series 24, 7 and 63 licenses. Stephen received his BA from Pacific Union College in the Napa Valley, California.